



Greystones Sailing Club

2020 AGM

AGENDA

Approval of
minutes

Commodore's
Report

Treasurer's
report

Election of
officers

AOB

Thank you



4 KEY PILLARS

- Financial Stability
- Sailing Ambition
- Social Ambition
- Preparing for the Future



Commodore's Report

Sailing

Dinghy
Park

Junior
Academy

Racing

Grants

Updating
Club
assets



2020

- Growing dinghy fleet – 37 boats on the water
 - Junior Academy – 41 participants
 - Sunday Sailing – 30/40 juniors & 9 adults
 - Adult Training Course – 22 participants
- Building membership
- Dinghy Park reorganisation
- Grants
- VHF, Powerboat, Engine management, Safeguarding courses
- Clubhouse Improvements, new emergency lighting
- We're ready for 2021



Dinghies

	2018	2019	2020
Saturday Races	43	44	30
Saturday Boats	30	38	46
Saturday Juniors	13	13	26
Wednesday Races	16	14	7
Wednesday Boats	36	37	46
Wednesday Juniors	14	5	21
Sundays		9	8
Sunday Boats		16	25

Dinghy Park

- Reorganised to accommodate additional boats
- Removal of boats which are not sailed regularly
- Removal of road trailers
- Collection of storage fees
- Disposal of abandoned boats



Dinghy Sailing

- Coaching for all
- Single handed and household crews
- Juniors sailing Saturdays & Wednesdays
- Junior participation in club racing
- New adult members
- Growing RS400 fleet
- New Laser fleet



Junior's Sunday

- Open to Level 2 upwards
- 30 – 40 juniors
- 9 adult trainees
- 16 – 25 boats
- Family sailing
- Juniors travelled to Bray Regatta
- Safety & Coaching provided by
academy juniors



Keelboats & Cruisers

12 races in Championship

23 boats in Championship

22 boats Thursday nights

8 race nights



GSC Safety

- 2 incidents requiring full report
- No room for complacency
- RIB and engine replacement programme
- Communication
- If you need to swap a roster PLEASE arrange it on DutyMan early in the season



Social

- Courtyard events after sailing
- Prize Giving in Clubhouse before start of new season



How we can help by working together

- Committee Members – Members who Volunteer
- All official GSC communication via email or newsletter
- Club Code of Conduct for Adults & Juniors
- Rostering – Please renew your membership in January
- No Road Trailers in Dinghy Park
- Review and Update GSC Policies where appropriate



Thank You

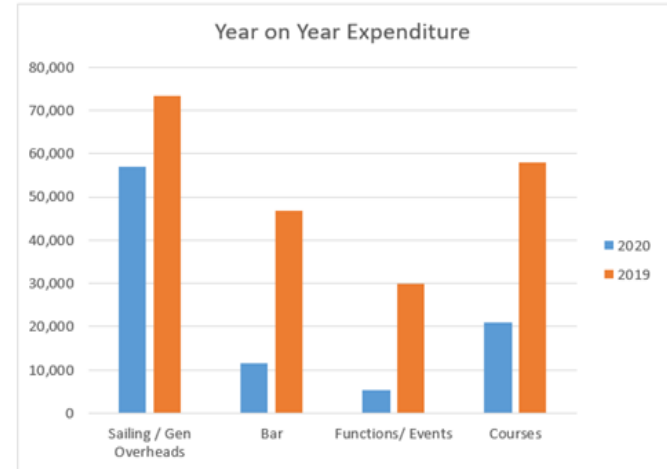
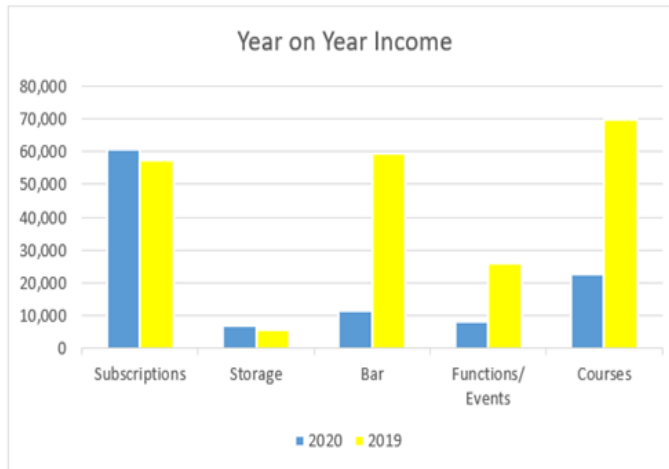


Greystones Sailing Club



Greystones Sailing Club

Treasurer's Report



By Area	Sailing		Bar		Functions / Events		Courses		Total	
	2020	2019	2020	2019	2020	2019	2020	2019	2020	2019
Income *	67,910	63,033	11,563	59,591	8,250	25,927	22,623	69,718	110,346	218,269
Expenditure *	56,964	73,366	11,605	46,896	5,390	29,924	21,004	58,031	94,963	208,217
€ Surplus	10,946	-10,333	-42	12,695	2,860	-3,997	1,619	11,687	15,383	10,052
% Margin	16%	-16%	0%	21%	35%	-15%	7%	17%	14%	5%

* excludes Depreciation & Deferred Grant Income & Other Income

Sources of Operating Income

Income Source	2020	2019	Movement	%
Subscriptions	60,794	57,387	3,407	6%
Storage	7,116	5,646	1,470	26%
Bar	11,563	59,591	-48,028	-81%
Functions/ Events	8,250	25,927	-17,677	-68%
Courses	22,623	69,718	-47,095	-68%
Total Income	110,346	218,269	-107,923	-49%

Split of Operating Expenditure

Split of Expenses	2020	2019	Movement	%
Sailing / Gen Overheads	56,964	73,366	-16,402	-22%
Bar	11,605	46,896	-35,291	-75%
Functions/ Events	5,390	29,924	-24,534	-82%
Courses	21,004	58,031	-37,027	-64%
€ Expenditure	94,963	208,217	-113,254	-54%

Breakdown of Sailing Expenditure

Clubhouse	2020	2019	Movement	%
Rates	2,425	5,518	-3,093	-56%
Security	1,578	1,416	162	11%
Insurance	8,523	7,913	610	8%
Light & Heat	8,244	7,875	369	5%
Cleaning & Waste	361	3,392	-3,031	-89%
Repairs & Maint	8,768	14,269	-5,501	-39%
Total	29,899	40,383	-10,484	-26%

Admin	2020	2019	Movement	%
Phone	683	565	118	21%
Accountancy	1,210	1,353	-143	-11%
Bar Licence	318	1,000	-682	-68%
Reconciliation differ	-46	775	-821	-106%
Advertising	686	100	586	586%
Bank Charges	2,725	2,671	54	2%
Admin & Printing	610	1,464	-854	-58%
Computer Costs	1,452	745	707	95%
Total	7,638	8,673	-1,035	-12%

Sailing	2020	2019	Movement	%
Prizes	3,301	6,339	-3,038	-48%
Mooring Fees	5,540	6,400	-860	-13%
Repairs & Fuel	4,408	6,488	-2,080	-32%
ISA Fee	6,178	5,083	1,095	22%
Total	19,427	24,310	-4,883	-20%

Key Balances

	€
Cash & Bank	60,909
Creditors & Accruals	6,040
Bar Stock	6,253
Asset Additions	2,399
Additional Capital Grants	0
Total Assets less Current Lial	496,232
NetAssets after grants	196,070



Greystones Sailing Club



Greystones Sailing Club

Election of Officers

AOB



Greystones Sailing Club



Greystones Sailing Club

2020 AGM

